



Practical Bidding & Funding Training



COURSE DESCRIPTION

This interactive training provides practical guidance on navigating tender and funding opportunities with greater confidence. Participants will learn how to understand and complete Standard Bidding Documents (SBDs), interpret bid and funding requirements, complete applications accurately, develop pricing and budgets, and compile the required supporting documentation. The course is designed to equip participants with practical skills to prepare professional, compliant, and competitive submissions for tenders, funding opportunities, and other business opportunities.

TARGET AUDIENCE

This course is designed for small and micro business owners, entrepreneurs, start-ups, emerging businesses, Business Development Officers, administrative staff, Project Managers, and employees responsible for preparing bids and funding applications..

DELIVERY METHOD

This course is primarily delivered online through instructor-led, interactive training sessions. It can also be delivered face-to-face for organisations or groups requiring in-person training. A self-paced learning option is available for individuals who prefer the flexibility to complete the course independently and at their own pace.

ASSESSMENT

Participants will complete a summative quiz at the end of the programme to assess their understanding of the key concepts covered during the training.

COST

Refer to the current course advertisement for applicable fees or contact Minda Empowerment Solutions to request a quotation.

LEARNING OUTCOMES

By the end of the course, participants will be able to:

- Identify and interpret relevant bidding and funding opportunities.
- Understand tender, funding and compliance requirements.
- Interpret and complete Standard Bidding Documents (SBDs) correctly.
- Prepare accurate and complete bid and funding applications.
- Develop competitive pricing, budgets and cost estimates.
- Compile the required supporting and compliance documentation.
- Identify common errors that may lead to disqualification or unsuccessful applications.
- Organise and present professional, compliant and competitive submissions.
- Apply practical strategies to improve the quality of future bid and funding applications.

DURATION

Two (2) days

CONTACT US



14 Regus Centurion Mall LG134
Heuvel Avenue
Centurion
0157



+2763 757 6080



info@mindaes.co.za



www.mindaes.co.za